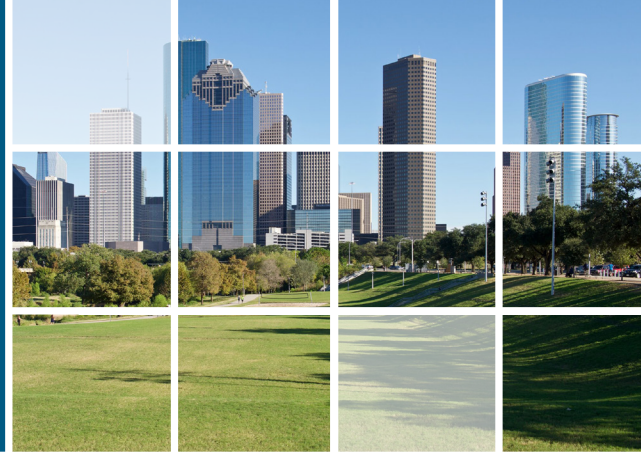


CASE STUDY

Audix Insights™ Assisted Leading Industrial Gases, and Related Technologies and Services Client with \$15 Billion Dollar Acquisition



CHALLENGE

Our client was engaged in a \$15B acquisition. Critical path items for IT included: identify the necessary servers to migrate to a new infrastructure, take inventory of installed software, and perform a full system health analysis. Initial counts from existing software asset management tools were deemed unreliable, as the bulk of existing systems lacked recent updates. Additionally, asset inventory was managed through outdated spreadsheets.

With an aggressive timeline for the acquisition to close, an accelerated discovery effort was required to assess the migration and integration project, and facilitate completion of the acquisition.

Multiple software vendors offered solutions, with mixed results. Evaluation of responses showed alarming discrepancies in server counts and cost. While each vendor utilized various assessment packages, the resulting differences were significant, creating confidence concerns in overall accuracy of responses.

SOLUTION

Enter Audix Insights™. Within the first 24-hours of the discovery process, Audix Insights™ disproved incorrect assumptions in terms of servers and software counts. Also established was a reliable, accurate asset discovery, as well a health recommendation for the systems in scope. Additionally, Audix Insights™ revealed over 400+ servers not included in the original scope, and identified software and licensing information critical to the project's success.

RESULTS

Swift and Precise Assets Discovery. Audix Insights™ provided the needed data to facilitate an accurate project estimate for the migration. More importantly, Audix Insights™ provided a drill up/drill down view that removed incorrect assumptions of asset counts, server types, software catalogs, and more. Armed with accurate and supportive data to scope the acquisition, our client was able to plan and budget the project with confidence.

CLIENT:
Industry Services
Company

LOCATION:
Houston, Texas



AUDIX INSIGHTS™



MRE

**Technology
SERVICES**